

**SAN FRANCISCO
QUARTERLY RATE REPORT**

**1st Quarter of Rate Year 2021
Quarter Ending September 30, 2020**

Recology Sunset Scavenger
Recology Golden Gate
Recology San Francisco

INTRODUCTION

San Francisco Public Works Director's Reports include quarterly reporting requirements. The requirements address several areas, including refuse tonnages and accounts, toxics collection, revenues and expenses, and various accounts. This report covers rate year 2021 (RY 2021).

LOW-INCOME AND DISABLED SERVICES PROGRAMS

As of September 30, 2020, 8,272 customers participated in the low-income program. As of the same date, there were 468 participants in the disabled services program.

ACCOUNT REPORTING

Appendix A contains account reports for the Special Reserve, Reserve Fund, Impound, and Zero Waste Incentives. The reports include beginning balances, deposits, disbursements, and ending balances for the accounts.

Special Reserve and Reserve Fund

On July 31, 2020, Recology transferred the remaining balance in the old Special Reserve to the new Reserve Fund in accordance with the 2017 Director's Report.

Impound

Recology made monthly deposits to the Impound in accordance with procedures and the approved rates.

Zero Waste Incentives

Recology makes deposits to the Zero Waste Incentives monthly in amounts determined by the rate process. Funds held in Zero Waste Incentives will be applied against future rate adjustments and certain amounts may be used to support additional material recovery programs.

Table 1
Disposal Tonnage Summary
Recology San Francisco
July 2020 - September 2020

	Actual	Tier 1	Tier 2	Tier 3	Tier 4
Tons Disposed	104,497	92,890	90,890	86,890	81,250

Table 2
Alternative Daily Cover Tonnage
Recology San Francisco
July 2020 - September 2020

Source	Tonnage
Composting Overs	-
i/MRF Fines	5,791
BVON Allocation	-
Clean Wood	-
Total Alternative Daily Cover	5,791

Table 3
Recovery and Disposal Tonnage Breakdown
July - September 2020

	Received	Recovered	Disposed	% Recovered
Recycle Central Recyclables				
Collected	30,075	23,409	6,667	77.8%
Buyback	2,766	2,766	-	100.0%
Total Recyclables	32,841	26,174	6,667	79.7%
Tunnel Avenue Compostables				
Collected	29,864	19,774	10,090	66.2%
San Francisco Public Works	609	609	-	100.0%
Other City of San Francisco Departments	99	99	-	100.0%
Account Customers	94	94	-	100.0%
Non-Account Customers	254	254	-	100.0%
Total Compostables	30,920	20,830	10,090	67.4%
Tunnel Avenue iMRF				
Collected	13,323	5,143	8,180	38.6%
San Francisco Public Works	499	193	307	38.6%
Other City of San Francisco Departments	25	9	15	38.6%
Account Customers	2,366	913	1,452	38.6%
Total iMRF	16,212	6,258	9,954	38.6%
Other Tunnel Avenue				
Collected Other Trash	47,706	-	47,706	0.0%
Collected Roll-off Trash	8,670	-	8,670	0.0%
Bulky Item Recycling & Abandoned Materials Collection	3,941	1,128	2,813	28.6%
Public Refuse Receptacles	4,841	-	4,841	0.0%
San Francisco Public Works	8,068	508	7,560	6.3%
Other City of San Francisco Departments	665	-	665	0.0%
Account Customers	2,461	467	1,994	19.0%
Non-Account Customers	9,593	2,919	6,674	30.4%
Collected Inerts	1,918	1,918	-	100.0%
Construction Material Reuse	190	190	-	100.0%
Other Recycling	615	615	-	100.0%
Total Other Tunnel Avenue	88,668	7,745	80,923	8.7%
Sustainable Crushing	31,247	31,247	-	100.0%
Adjustments (Inventory, moisture, etc.)	(3,137)	-	(3,137)	
Total Tons	196,751	92,254	104,497	46.9%
Disposal Breakdown				
Covanta (RBVON residual)			519	
Ostrom Road Landfill (RBVON residual)			7,774	
Recology Hay Road Landfill			94,407	
Recology Hay Road Landfill (RBVON residual)			1,797	
Zanker Material Processing Facility (C&D residual)			-	
Total Disposal			104,497	

Table 4
Number of Accounts, Service and Compliance
Recology Sunset Scavenger & Recology Golden Gate
July - September 2020

	Number of Accounts	Trash Compliant		Recycling Compliant		Composting Compliant	
Residential	139,259	139,242	100.0%	139,060	99.9%	138,926	99.8%
Apartment	8,353	8,353	100.0%	8,337	99.8%	8,330	99.7%
Commercial	14,351	14,313	99.7%	14,208	99.0%	14,031	97.8%
City and County of San Francisco	352	349	99.1%	345	98.0%	340	96.6%
School District & UC	50	43	86.0%	44	88.0%	45	90.0%
Other	56	54	96.4%	52	92.9%	45	80.4%
Total	162,421	162,354	100.0%	162,046	99.8%	161,717	99.6%

Residential Single Dwelling Unit Accounts	
16-Gallon Trash Bins	51,035
20-Gallon Trash Bins	26,973

Table 5
Toxics Collection and Participation
July - September 2020

Program	Collection Weight Tons Handled	Service Standard	
		Number	Unit
HHW Facility Drop Off	71.95	2,676	Customers Served
HHW Home Collection	33.36	657	Pickups
HHW Home Collection	-	1,235	Equivalent Loads
Very Small Quantity Generator	16.59	135	Business Appointments
Residential Curbside Battery Collection	5.06	-	
Apartment Building Battery Collection	1.42	134	Pickups
Commercial Battery Collection	0.22	-	
Retail Collection Partners	8.89	173	Pickups
Gigantic 3 Collection Events	-	-	Customers Served
Waste Acceptance Control Program	12.26	-	
Bulky Item Recycling - E-Waste*	-	25,111	Pickups
E-Waste sent to Processor	194.02	-	

* Bulky item pickups include non-e-waste customers

Table 6
Recology Sunset Scavenger and Recology Golden Gate
Revenue
July - September 2020

	Projected	Actual	Variance
Residential	\$ 21,736,447	\$ 24,580,955	13%
Apartment	17,358,629	20,062,855	16%
Commercial	39,042,740	34,899,014	-11%
Commercial Compactors	8,348,677	4,723,217	-43%
Special Reserve and ZWI Rebate Revenue	967,371	967,371	0%
ZWI Facility Improvements	-	8,124,433	n/a
REVENUE SUBJECT TO RATE	\$ 87,453,863	\$ 93,357,845	7%
Revenue not Subject to Rate:			
Debris Box Revenue	\$ 5,951,698	\$ 5,904,756	-1%
Equipment & Supply Sales	467,192	410,690	-12%
Miscellaneous Income	79,112	138,792	75%
Total Other Revenue not Subject to Rate:	\$ 6,498,002	\$ 6,454,237	-1%
Impound Account Funding	\$ (5,358,821)	\$ (5,358,821)	0%
Zero Waste Incentive Funding	(1,226,204)	(1,226,204)	0%
TOTAL	\$ 87,366,840	\$ 93,227,057	6.71%

Table 7
Recology San Francisco
Tipping Charge Revenues
July - September 2020

	Tonnage			Revenue		
	Projection	Actual	Variance	Projection	Actual	Variance
Tonnage & Revenue from Tipping Charge						
Recology Sunset Scavenger/Golden Gate						
Recycle Central	36,434	30,133	-17%	\$ 7,305,462	\$ 6,042,032	-17%
Compostables	43,192	29,864	-31%	8,660,336	5,987,847	-31%
iMRF	18,209	13,323	-27%	3,650,986	2,671,331	-27%
Trash	66,034	58,216	-12%	13,240,548	11,672,529	-12%
Other	3,351	2,456	-27%	671,889	492,352	-27%
Subtotal (Recology Sunset Scavenger/Golden Gate)	167,220	133,991	-20%	\$ 33,529,220	\$ 26,866,090	-20%
Public Customers	9,621	9,843	2%	1,929,117	1,973,622	2%
Commercial Customers	6,155	5,365	-13%	1,234,101	1,075,778	-13%
Total San Francisco	182,996	149,199	-18%	\$ 36,692,438	\$ 29,915,491	-18%
Total Non-San Francisco	654	1,920	194%	131,077	384,915	194%
Non-rate Tonnage	43,416	47,552	10%			
Total Tonnage & Revenue from Tipping Charge	227,065	198,671	-13%	\$ 36,823,515	\$ 30,300,406	-18%
Net Recycling Revenue				\$ 5,725,223	\$ 4,657,828	-19%
Non-rate Revenue				244,727	1,582,542	547%
Intercompany Dirt, Inerts & Others				388,662	136,857	-65%
Rental Income				12,283	11,100	-10%
Total Other Commercial Revenue				\$ 6,370,896	\$ 6,388,327	0%
Zero Waste Incentive Funding				\$ (763,922)	\$ (763,922)	0%
Total Revenue	-	-		\$ 42,430,489	\$ 35,924,810	-15%

Table 8
Recycling Revenue
Recology San Francisco
July 2020- September 2020

	Tons			Revenue			Price Per Ton		
	Projected	Actual	Variance	Projected	Actual	Variance	Projected	Actual	Variance
Recycle Central									
Mixed Paper	19,088	8,826	-54%	\$2,283,659	\$ 544,147	-76%	\$ 119.64	\$ 61.65	-48%
Cardboard	7,890	9,848	25%	1,338,058	1,332,158	0%	169.59	135.28	-20%
Aseptic Carton	-	47	n/a	-	1,422	n/a	-	30.00	n/a
EPS Foam	-	12	n/a	-	4,165	n/a	-	340.00	n/a
Aluminum	100	203	103%	436,860	768,897	76%	4,368.60	3,791.59	-13%
Metal/Ferrous	400	410	2%	53,859	32,351	-40%	134.65	78.95	-41%
PET	350	468	34%	739,518	677,020	-8%	2,112.91	1,446.38	-32%
HDPE Blend	325	447	38%	246,051	231,550	-6%	757.08	517.96	-32%
Plastic Film	-	366	n/a	-	39,449	n/a	-	107.72	n/a
Mixed Plastics 3-7	275	73	-73%	18,101	13,304	-26%	65.82	181.93	176%
Flint Glass	88	11	-87%	21,684	2,773	-87%	247.82	243.00	-2%
Amber Glass	81	-	-100%	19,738	-	-100%	242.93	-	-100%
Green Glass	54	14	-74%	12,490	3,238	-74%	232.37	229.16	-1%
Mixed Glass	5,750	6,453	12%	754,094	793,473	5%	131.15	122.96	-6%
Glass Fines	363	-	-100%	46,362	-	-100%	127.90	-	-100%
Total Recycle Central	34,763	27,179	-22%	\$5,970,473	\$4,443,947	-26%			n/a
Tunnel Avenue									
Metal	3,297	3,162	-4%	\$ 556,839	\$ 259,601	-53%	\$ 168.88	\$ 82.10	-51%
Wood	3,331	-	-100%	67,505	-	-100%	-	-	n/a
Mixed Rigid Plastic	422	348	-17%	70,595	29,053	-59%	167.45	83.41	-50%
SB20/50 E-Waste	113	52	-54%	32,685	3,929	-88%	290.53	76.13	-74%
Total Tunnel Avenue	7,163	3,562	-50%	\$ 727,625	\$ 292,583	-60%			
Sustainable Crushing				\$ 189,412	\$ 572,678	202%			
Total Recycling Revenue				\$6,887,510	\$5,309,208	-23%			
Processing Expenses				\$ (235,436)	\$ (267,850)	14%			
Purchases				(1,096,841)	(383,529)	-65%			
Net Recycling Revenues				\$5,555,233	\$4,657,828	-16%			

Table 9
Recology Sunset Scavenger and Recology Golden Gate
Expenses
July - September 2020

Item Description	Projected	Actual	Variance
Payroll	\$ 21,864,024	\$ 19,877,057	-9%
Payroll Taxes	1,657,021	1,480,131	-11%
Pension	3,713,813	3,666,519	-1%
Health Insurance	6,882,800	5,939,079	-14%
Workers Compensation	2,799,094	1,530,624	-45%
Total Payroll & Related	\$ 36,916,752	\$ 32,493,410	-12%
Corporate Allocations	\$ 1,992,333	\$ 2,933,293	47%
Bad Debt	41,400	59,944	45%
O/S Billing Services	86,730	83,895	-3%
Office	116,960	96,891	-17%
Postage	91,254	80,675	-12%
Professional Services	196,527	324,875	65%
Security & Janitorial	124,048	258,708	109%
Taxes	482,916	893,333	85%
Telephone	161,624	125,910	-22%
Total Administrative	\$ 3,293,791	\$ 4,857,524	47%
Building & Facility Repair	\$ 42,534	\$ 352,748	729%
Depreciation	62,533	247,704	296%
Environmental Compliance	163,264	109,275	-33%
Freight	19,410	15,332	-21%
Fuel	1,134,508	821,273	-28%
I/C Disposal	13,220,604	11,943,012	-10%
I/C Processing	20,504,522	15,060,513	-27%
Lease	3,529,746	3,482,315	-1%
Liability Insurance	863,174	706,240	-18%
Licenses & Permits	458,201	590,274	29%
O/S Disposal	9,363	12,056	29%
O/S Equipment Rental	58,510	150,086	157%
Parts	668,580	703,948	5%
Property Rental	484,253	399,999	-17%
Repairs & Maintenance	357,697	526,099	47%
Supplies	656,074	695,697	6%
Tires & Tubes	234,946	158,489	-33%
Utilities	138,868	232,760	68%
T&G Maintenance Allocation	(15,853)	-	-100%
Total Operating	\$ 42,590,933	\$ 36,207,821	-15%
Contract Services	\$ 309,975	\$ 123,827	-60%
Other	549,649	374,206	-32%
Total Other	\$ 859,625	\$ 498,032	-42%
Total Expenses	\$ 83,661,100	\$ 74,056,788	-11%

Table 10
Recology San Francisco
Expenses
July - September 2020

Item Description	Projected	Actual	Variance
Payroll	\$ 12,866,451	\$ 10,399,643	-19%
Payroll Taxes	1,005,942	767,861	-24%
Pension	1,692,012	2,075,304	23%
Health Insurance	4,213,026	3,585,765	-15%
Workers Compensation	1,024,922	618,845	-40%
Total Payroll & Related	\$ 20,802,353	\$ 17,447,418	-16%
Corporate Allocations	\$ 430,973	\$ 143,063	-67%
Bad Debt	15,089	(25,784)	-271%
Office	62,022	56,354	-9%
Postage	925	1,726	87%
Professional Services	680,306	1,684,860	148%
Repairs & Maintenance	216,956	167,249	-23%
Security & Janitorial	182,818	331,139	81%
Taxes	502,843	783,007	56%
Telephone	76,358	71,625	-6%
Total Administrative Expenses	\$ 2,168,289	\$ 3,213,239	48%
Bridge Tolls	\$ 355,046	\$ 272,326	-23%
Building & Facility Repair	199,558	246,708	24%
Depreciation	365,258	719,208	97%
Environmental Compliance	12,054	4,739	-61%
Freight	478,971	436,633	-9%
Fuel	896,083	569,529	-36%
I/C Processing & Disposal	7,469,739	6,130,556	-18%
Lease	1,324,112	1,561,019	18%
Liability Insurance	247,483	357,151	44%
Licenses & Permits	953,862	1,017,620	7%
O/S Disposal	381,918	340,021	-11%
O/S Equipment Rental	68,675	324,917	373%
O/S Processing	-	70,352	
Parts	497,054	471,970	-5%
Property Rental	1,606,129	2,366,768	47%
Supplies	663,697	543,854	-18%
Tires & Tubes	96,856	32,415	-67%
Utilities	452,752	592,427	31%
Total Operating Expenses	\$ 16,069,246	\$ 16,058,213	0%
Contract Services	\$ 79,237	\$ 18,919	-76%
Other	240,730	187,106	-22%
Total Other Expenses	\$ 319,967	\$ 206,024	-36%
Total Expenses	\$ 39,359,855	\$ 36,924,894	-6%

APPENDIX A
RECOLOGY SAN FRANCISCO
Account Details
Balances for RY 2021

Table A-1

Account Details	Special Reserve	Reserve Fund	Impound	ZWI
Beginning Balance 7/1/2020	\$ 1,464,295	\$ 8,435,296	\$ 1,934,644	\$ 10,839,299
Receipts	-	1,292,975	5,358,821	1,990,126
Interest	68	1,436	-	4,457
Administrative Fees	(1,222)	-	-	(10)
Reclass	(170,166)	170,166	-	-
Disbursements	(1,292,975)	-	(7,097,456)	(3,079,792)
Ending Balance 9/30/2020	\$ -	\$ 9,899,873	\$ 196,009	\$ 9,754,079

Table A-2

Interest	Special Reserve	Reserve Fund	Impound	ZWI
Jul-20	\$ 68	\$ 627	\$ -	\$ 1,959
Aug-20	-	413	-	1,278
Sep-20	-	396	-	1,220
Total	\$ 68	\$ 1,436	\$ -	\$ 4,457

Table A-3

Administrative Fees	Special Reserve	Reserve Fund	Impound	ZWI
Jul-20	\$ 408	\$ -	\$ -	\$ (5)
Aug-20	473	-	-	-
Sep-20	341	-	-	(5)
Total	\$ 1,222	\$ -	\$ -	\$ (10)

RECOLOGY SAN FRANCISCO
Special Reserve
Cash Disbursements for RY 2021

Table A-4

Transaction Date	Check #	Description	Amount
7/31/20		Balance transfer from the old Special Reserve	\$ 1,292,975
TOTALS			\$ 1,292,975

RECOLOGY SAN FRANCISCO
Reserve
Deposit Detail for RY 2021

Table A-5

Month	Special Reserve	Recology Golden Gate	Recology Sunset Scavenger	Total Deposit Amount
Jul-20				\$ 1,292,975
TOTALS	\$ -	\$ -	\$ -	\$ 1,292,975

RECOLOGY SAN FRANCISCO
Reserve
Cash Disbursements for RY 2021

Table A-6

Transaction Date	Check #	Description	Amount
			\$ -
TOTALS			\$ -

RECOLOGY SAN FRANCISCO**Impound**Deposit Detail for RY 2021**Table A-7**

Month	Recology Golden Gate	Recology Sunset Scavenger	Total Deposit Amount
Jul-20	\$ 773,550	\$ 1,012,724	\$ 1,786,274
Aug-20	773,550	1,012,724	1,786,274
Sep-19	773,550	1,012,724	1,786,274
Total	\$ 2,320,649	\$ 3,038,172	\$ 5,358,821

RECOLOGY SAN FRANCISCO**Impound**Disbursements for RY 2021**Table A-8**

Payee	Date	Check #	Total Disbursements
San Francisco Department of Environment	08/27/20	1049	\$ 985,715
City & County of San Francisco (SF Public Works)	08/27/20	1050	752,920
City & County of San Francisco (SF Public Works)	08/27/20	1051	773,550
San Francisco Department of Environment	08/27/20	1052	1,012,724
City & County of San Francisco (SF Public Works)	08/27/20	1053	773,550
San Francisco Department of Environment	08/27/20	1054	1,012,724
San Francisco Department of Environment	09/30/20	1055	773,550
City & County of San Francisco (SF Public Works)	09/30/20	1056	1,012,724
TOTALS			\$ 7,097,456

RECOLOGY SAN FRANCISCO**Zero Waste Incentives**Deposit Detail For RY 2021**Table A-9**

Month	Recology Golden Gate	Recology Sunset Scavenger	Recology San Francisco	Total Deposit Amount
Jul-20	\$ 177,003	\$ 231,731	\$ 254,641	\$ 663,375
Aug-20	177,003	231,731	254,641	663,375
Sep-20	177,003	231,731	254,641	663,375
Totals	\$ 531,010	\$ 695,194	\$ 763,922	\$ 1,990,126

RECOLOGY SAN FRANCISCO**Zero Waste Incentives**Cash Disbursements For RY 2021**Table A-10**

Transaction Date	Payee	Description	Amount
07/17/20		Tunnel Ave iMRF Upgrade Project	\$ 527,966
07/29/20		Apr - Jun RY20 offset	941,237
09/30/20		Tunnel Ave iMRF Upgrade Project	1,610,589
Totals			\$ 3,079,792